



Management Training Seminars

The Bottom Line Starts at the Top

Need to **re-energize your managers**? Hone their **leadership style**? Revitalize an **underperforming team**? Our seminars inspire leaders to sharpen their skills so they can be more impactful and get their teams back on track.

Through our interactive discussions and straightforward approach, attendees will assess their current methods and learn how to implement new management tactics in their day-to-day work life.

Sample seminars:

- 7 Qualities of Effective Leadership
- Coaching Skills for Improved Results
- How to Get Results Without the Stress
- Effective Communication

We tailor our training sessions to meet your specific needs and can provide one- and two-day workshops for your organization.

We also offer **personal training for executives & managers, team building programs** and **call center training programs**.

We help **executives, managers, teams** and **call center personnel** refine their communication and management skills to achieve their goals and get results.

“Glenn is an excellent trainer! His training methods and the willing approach he takes with training people will be an added benefit for any business.”

Scott Green
Terry's Mobile Glass Company

“Glenn is a very service oriented person and he delivers excellent results because he really listens to what is needed...I would recommend Glenn to any organization.”

Grant Waldman
President, Pinnacle Lists

Meet Glenn Glenn Pasch founded Improved Performance Solutions because he deeply understands the day-to-day issues that affect an organization's performance. He has more than 16 years of experience in the direct marketing industry, including many executive positions at the #1 outbound teleservice firm in the United States. Glenn is a member of the **American Society for Training and Development**, the **International Coach Federation**, the **ATA** and **SOCAP International**.



IMPROVED PERFORMANCE SOLUTIONS

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